

# Renville County Business Assistance Directory

Published by the Renville County HRA / EDA  
*Serving 10 Cities and 27 Townships*

Updated 1.3.2025



The Renville County Housing and Redevelopment Authority and Economic Development Authority (HRA/EDA) work to keep the county strong by fostering business growth and development, promoting tourism and recreation, and providing housing opportunities for county residents.

The HRA/EDA coordinates and administers housing and redevelopment programs that expand and enhance economic development opportunities in Renville County.

105 South 5<sup>th</sup> Street, Suite 311  
Olivia, MN 56277

[www.renville.com](http://www.renville.com)



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## Lenders

**Renville County EDA / HRA**  
 105 South 5th Street - Suite 311  
 Olivia, MN 56277  
 (320) 523-3656  
[www.renville.com](http://www.renville.com)

**Mid Minnesota Development Commission**  
 1700 Technology Drive NE - Suite 300  
 Willmar, MN 56201-5615  
 (320) 235-8504  
[www.mmrdc.org](http://www.mmrdc.org)

Nate Reuss – Economic Development Professional

**Southwest Initiative Foundation**  
 15 3rd Ave NW  
 Hutchinson, MN 55350  
 (320) 587-4848  
[www.swifoundation.org](http://www.swifoundation.org)  
 Scott Marquardt – President  
 Brianna Mumme – Economic Development Manager

**Minnesota Department of  
 Employment & Economic Development (DEED)**  
 Great Northern Building – 12<sup>th</sup> Floor  
 80 East 5<sup>th</sup> Street, St. Paul, MN 55101-1678  
 (507) 344-2601  
[www.mn.gov/deed/](http://www.mn.gov/deed/)  
 Lisa Hughes – Business Development Project Manager

**Renville-Sibley Co-op Power Assoc.**  
 103 Oak St. / PO Box 68  
 Danube, MN 56230  
 (320) 826-2593  
[www.renville-sibley.coop](http://www.renville-sibley.coop)  
 DeeAnne Norris – CEO

**Rural Electric Economic Development, Inc. (REED)**  
 211 South Harth Avenue  
 Madison, SD 57042  
 (605) 256.4536  
[www.reedfund.coop](http://www.reedfund.coop)  
 Eric Fosheim – Economic Development Manager

**Kandiyohi Power Cooperative**  
 8605 47th St. NE  
 Spicer, MN 56288  
 (320) 796-1155  
[www.kpcoop.com](http://www.kpcoop.com)

**McLeod Cooperative Power**  
 1231 Ford Avenue / PO Box 70  
 Glencoe, MN 55336  
 (320) 864-3148  
[www.mcleodcoop.com](http://www.mcleodcoop.com)  
 Dan Ehrke – Member Services Manager

**Meeker Cooperative Light & Power Association**

1725 U.S Hwy 12 E., Suite 100  
 Litchfield, MN 55355  
 (320) 693-3231  
[www.meeker.coop](http://www.meeker.coop)

**Great River Energy**

12300 Elm Creek Boulevard  
 Maple Grove, MN 55369  
 (763) 445-6113

[www.econdev.greatriverenergy.com](http://www.econdev.greatriverenergy.com)

Erin Sparks - Economic Development Lead  
 Assisting businesses served by Kandiyohi Power Coop, McLeod  
 Cooperative Power and Meeker Cooperative Power & Light  
 Association.

**Amplio**

3900 Northwoods Drive  
 Suite 225  
 Arden Hills, MN 55112  
 (320) 290-9096

[www.amplioedc.com](http://www.amplioedc.com)

Scott Hoeschen – Business Development Officer

**Minnesota Business Finance Corporation**

616 Roosevelt Road, Suite 200  
 St Cloud, MN 56301  
 Phone: (320) 258-5000

[www.mbfc.org](http://www.mbfc.org)

Nadene Kruize – Senior VP / Loan Officer

**First Children's Finance**

111 N 3rd Ave #220  
 Minneapolis, MN 55401  
 (612) 338-3023

[www.firstchildrensfinance.org](http://www.firstchildrensfinance.org)

Trisha Lien – Business Development Manager

**WomenVenture**

2021 East Hennepin Avenue, Suite 200, Minneapolis, MN 55413  
 (612) 224-9540

[www.womenventure.org](http://www.womenventure.org)

Elaine Wyatt - Executive Director

**U.S. Commercial Service**

330 Second Avenue South - Suite 410  
 Minneapolis, MN 55401  
 (612) 348-1638

[www.export.gov](http://www.export.gov)

David Edmiston – Senior International Trade Specialist.

**USDA Rural Development**

1005 High Avenue, Willmar, MN 56201  
 (320) 235-3540  
 Kevin Friesen

**US Export Import Bank**

330 2nd Ave. South, Suite 410  
 Minneapolis, MN 55401  
 (612) 348-1213

[www.exim.gov](http://www.exim.gov)

Denis Griffin - Regional Director

**Community Reinvestment Fund, USA**

801 Nicollet Mall, Suite 1700W

Minneapolis, MN 55402

Jennifer Ericson - Regional Director of Business Development

(612) 305-2058

[www.crfusa.com](http://www.crfusa.com)**Property Assessed Clean Energy (PACE)**

Rural Minnesota Energy Board

2401 Broadway Avenue

Slayton, MN 56172

(507) 836-8547

[www.rmeb.org/pace.htm](http://www.rmeb.org/pace.htm)

Robin Weis - PACE Program Manager

Financing energy efficiency products for business and multi-family housing.

## **Financial Institutions**

### **Bird Island**

Frandsen Bank & Trust  
205 Main Street South  
Bird Island, MN 55310  
(320) 365-4111  
[www.frandsenbank.com](http://www.frandsenbank.com)

### **Buffalo Lake**

CenBank  
109 West Yellowstone Trail / PO Box 188  
Buffalo Lake, MN 55314  
(320) 833-5325  
[www.cenbank.com](http://www.cenbank.com)

### **Danube**

Minnwest Bank  
200 Oak Street  
Danube, MN 56230  
(320) 826-2525  
[www.minnwestbank.com](http://www.minnwestbank.com)

### **Fairfax**

First National Bank of Fairfax  
16 SE 1st Street  
PO Box 200  
Fairfax, MN 55332  
(507) 426-7242  
[www.fnbfx.com](http://www.fnbfx.com)

Frandsen Bank & Trust  
100 Park Street South  
Fairfax, MN 55332  
(507) 426-7222  
[www.frandsenbank.com](http://www.frandsenbank.com)

### **Franklin**

Franklin State Bank  
278 E 2nd Avenue  
Franklin, MN 55333  
(507) 557-2233  
[www.franklinstatebank.com](http://www.franklinstatebank.com)

### **Hector**

Frandsen Bank & Trust  
206 Main Street South  
Hector, MN 55342  
(320) 848-2222  
[www.frandsenbank.com](http://www.frandsenbank.com)

**Morton**

Minnwest Bank  
224 West 2nd Street  
Morton, MN 56270  
(507) 697-6116  
[www.minnwestbank.com](http://www.minnwestbank.com)

**Olivia**

FM Bank  
815 East DePue Avenue  
Olivia, MN 56277  
(320) 523-1111  
[www.mybankfm.com](http://www.mybankfm.com)

HomeTown Bank  
1115 West Lincoln Avenue  
Olivia, MN 56277  
(320) 523-2040  
[www.htbmn.com](http://www.htbmn.com)

**Renville**

Dawson Co-op Credit Union  
208 North Main Street  
Renville, MN 56284  
(320) 329-3152  
[www.dawsonco-opcu.com](http://www.dawsonco-opcu.com)

First Security Bank  
106 5<sup>th</sup> Street SE / PO Box 429  
Renville, MN 56284  
(320) 329-8373  
[www.firstsecuritybanks.com](http://www.firstsecuritybanks.com)

**Sacred Heart**

Citizens Alliance Bank  
200 W. Maple / PO Box 397  
Sacred Heart, MN 56285  
(320) 765-2261  
[www.citizensalliancebank.com](http://www.citizensalliancebank.com)

## **Opportunity Zones**

Renville County EDA/HRA  
105 South 5th Street - Suite 311, Olivia, MN 56277  
(320) 523-3656  
[www.renville.com](http://www.renville.com)

Opportunity Zones are specific geographic areas designated by the US Treasury. Investment of capital gains in an approved Opportunity Fund that is invested in a designated Opportunity Zone allows for the deferment of capital gains taxes for a period of years. Also, new investment in an approved Opportunity Fund that is invested in a designated Opportunity Zone may allow for forgiveness of some or all capital gains taxes if held for a period of years.

There is an Opportunity Zone covering the Cities of Danube and Olivia and surrounding township.

## **Equity Investors**

Renville County HRA/EDA maintains a database of equity investors and organizations that invest in businesses in our area. For more information please contact us:  
105 South 5th Street - Suite 311  
Olivia, MN 56277  
(320) 523-3656  
[www.renville.com](http://www.renville.com)

## **Foreign Trade Zones**

Greater Metropolitan Area Foreign Trade Zone  
P.O. Box 4933 - St. Paul, MN 55101  
651-259-7445  
Catalina Valencia, Administrator  
[catalina.valencia@state.mn.us](mailto:catalina.valencia@state.mn.us)

Minnesota Department of  
Employment and Economic Development  
Specific land parcels can be designated as Foreign Trade Zones. Benefits can include forgiveness of duties for businesses that import and export.

## **Railroads**

Twin Cities & Western (TC&W) RR serves the Cities of Sacred Heart, Renville, Danube, Olivia, Bird Island, Hector and Buffalo Lake. The Minnesota Prairie Line is a subsidiary of the TC&W and serves the Cities of Morton, Franklin and Fairfax.  
Mitch Clementson  
2925 12<sup>th</sup> Street East  
Glencoe, MN 55336  
320-864-7211  
[www.tcwr.net](http://www.tcwr.net)

## Technical Assistance

### **Minnesota Small Business Development Center (SBDC)**

[www.sbdccassistance.com](http://www.sbdccassistance.com)

(507) 537-7386

Free assistance with business plans, securing financing, financial statements, marketing and more.

### **Legal Corps**

1000 LaSalle Ave. SCH 317

Minneapolis, MN 55403

612-206-0780

[www.legalcorps.org](http://www.legalcorps.org)

Nicole Deters – Executive Director

Free or reduced cost one-on-one transactional business legal services for entrepreneurs, inventors, small business and nonprofit organizations.

### **Agriculture Utilization Research**

**Institute (AURI)**

1501 State Street

Marshall, MN 56258

(218) 770-0448

[www.auri.org](http://www.auri.org)

Harold Stanislawshi – Project Development Director

Helping develop new uses for agricultural and food products through science and technology.

### **Ridgewater College**

2101 15th Ave NW, Willmar, MN 56201

2 Century Ave SE, Hutchinson, MN 55350

(320) 222-5200

[www.ridgewater.edu](http://www.ridgewater.edu)

Sam Bowen – Dean of Customized Training and Continuing Education  
Offers customized training and continuing education.

### **Minnesota West Community & Technical College**

**Granite Falls Campus**

1593 11th Ave

Granite Falls, MN 56241

320-564-5000

[www.mnwest.edu](http://www.mnwest.edu)

Dawn Regnier, Director of Customized Training  
Customized training & continuing education.

### **Mid Minnesota Development Commission**

1700 Technology Drive NE - Suite 300

Willmar, MN 56201-5615

(320) 235-8504

[www.mmrdc.org](http://www.mmrdc.org)

Nate Reuss – Economic Development Professional  
Provides technical and resource assistance to businesses, organizations, and communities to help them improve resilience and achieve success.



**Explore MN Tourism**

121 7th Place E, Suite 100  
 St. Paul, MN 55101  
 (507) 389-2683

[www.exploreminnesota.com](http://www.exploreminnesota.com)

Lisa Havelka – Regional Manager  
 Marketing and advertising assistance to businesses.

**WomenVenture**

2021 East Hennepin Avenue, Suite 200, Minneapolis, MN 55413  
 (612) 224-9540

[www.womenventure.org](http://www.womenventure.org)

Elaine Wyatt - Executive Director  
 Training, classes and loans for female entrepreneurs.

**Minnesota Trade Office**

Great Northern Building – 12<sup>th</sup> Floor  
 80 East Fifth Street, Saint Paul, MN 55101-1678  
 (651) 259-7498

<https://mn.gov/deed/business/exporting/>

Gabrielle Gerbaud – Executive Director  
 Assistance for businesses looking to export or do business in  
 other countries.

**Central Minnesota Jobs and Training Services, Inc. (CMJTS)**

105 South 5th Street, Suite 203H, Olivia, MN 56277  
 (800) 284-7425

[www.cmjts.org](http://www.cmjts.org)

Bridget Paulson – Business Service Coordinator  
 Connect with qualified workers, employee training and business  
 resources. Partners in the Minnesota CareerForce System.

**Minnesota Department of  
 Employment & Economic Development (DEED)**

Great Northern Building, 12<sup>th</sup> Floor  
 80 East 5<sup>th</sup> Street, Saint Paul, MN 55101-1678  
 (507) 344-2601

[www.mn.gov/deed/](http://www.mn.gov/deed/)

Lisa Hughes – Business Development Project Manager  
 Assistance with finance, exporting and other topics.

**Renville County Veterans Services**

105 South 5th Street - Suite 247, Olivia, MN 5627

[www.renvillecountymn.com](http://www.renvillecountymn.com)

Lee Stock – Veterans Services Officer  
 Services and resources for Veterans

**Bunker Labs**

400 S. 4th Street #401, Minneapolis, MN 55415  
 (612) 836-3710

<https://www.bunkerlabsmpls.org>

Bunker Labs, a 501(c)(3) non-profit, is a network of veteran  
 entrepreneurs dedicated to helping veterans start their own  
 businesses.

**U.S. Commercial Service**

330 Second Avenue South - Suite 410  
 Minneapolis, MN 55401  
 (612) 348-1638

[www.export.gov](http://www.export.gov)

David Edmiston – Senior International Trade Specialist.  
 Assistance for businesses looking to export or do business in  
 other countries.

**MN Department of Labor & Industry**

443 Lafayette Road N., St. Paul, MN 55155

(651) 284-5355

[www.doli.state.mn.us](http://www.doli.state.mn.us)

Dan Solomon - Program Consultant

Assistance for employee training for businesses.

**SCORE**

2021 E Hennepin Ave Ste 220

Minneapolis, MN 55413

(952) 938-4570

[www.twincities.score.org](http://www.twincities.score.org)Classes and one-on-one mentorship counseling to businesses  
and entrepreneurs.**1 Million Cups - Eden Prairie**A nonprofit mentorship and networking group for entrepreneurs  
that meets on Wednesday mornings at 9:00 AM<https://www.1millioncups.com/edenprairie>

## Local Units of Government

### **Renville County**

105 South 5th Street - Suite 247, Olivia, MN 5627  
(320) 523-3710

[www.renvillecountymn.com](http://www.renvillecountymn.com)

Lisa Herges – County Administrator

### **Cities**

#### **City of Bird Island**

660 Birch Avenue  
Bird Island, MN 55310  
(320) 365-3371

[birdislandcity@mchsi.com](mailto:birdislandcity@mchsi.com)

[www.birdislandcity.com](http://www.birdislandcity.com)

#### **City of Buffalo Lake**

203 Main Street North / PO Box 396  
Buffalo Lake, Minnesota 55314  
Phone: 320-833-2272

[cityofbuffalolake@gmail.com](mailto:cityofbuffalolake@gmail.com)

[www.buffalolake.org](http://www.buffalolake.org)

#### **City of Danube**

400 Main Street / PO Box 397  
Danube, MN 56230  
(320) 826-2563

[cityclerk@cityofdanube.com](mailto:cityclerk@cityofdanube.com)

[www.cityofdanube.com](http://www.cityofdanube.com)

#### **City of Fairfax**

18 1st Street SE / PO Box K  
Fairfax, MN 55332  
(507) 426-7255

[admin@fairfax-mn.gov](mailto:admin@fairfax-mn.gov)

[www.fairfax-mn.gov](http://www.fairfax-mn.gov)

#### **City of Franklin**

320 2<sup>nd</sup> Ave East / PO Box 326  
Franklin, MN 55333  
(507) 557-2259

[franklin@mchsi.com](mailto:franklin@mchsi.com)

[www.franklinmn.us](http://www.franklinmn.us)

#### **City of Hector**

301 Main Street South  
Hector, MN 55342  
(320) 848-6582

[administrator@hectormn.us](mailto:administrator@hectormn.us)

[www.hector.govoffice.com](http://www.hector.govoffice.com)

#### **City of Morton**

220 West 2nd Street  
Morton, MN 56270  
(507) 697-6912

[clerk@mortonmn.gov](mailto:clerk@mortonmn.gov)

[www.cityofmorton.com](http://www.cityofmorton.com)

**City of Olivia**

1009 West Lincoln Avenue  
 Olivia, MN 56277  
 Phone: (320) 523-2361  
[etorkelson@olivia.mn.us](mailto:etorkelson@olivia.mn.us)  
[www.olivia.mn.us](http://www.olivia.mn.us)

**City of Renville**

221 North Main Street / PO Box 371  
 Renville, MN 56284  
 (320) 329-8366  
[shanewohlman@ci.renville.mn.us](mailto:shanewohlman@ci.renville.mn.us)  
[www.ci.renville.mn.us](http://www.ci.renville.mn.us)

**City of Sacred Heart**

309 1st Avenue  
 Sacred Heart, MN 56285  
 (320) 765-2559  
[office@cityofsacredheart.com](mailto:office@cityofsacredheart.com)  
[www.sacredheartmn.org](http://www.sacredheartmn.org)

**Elected Officials****County Commissioners****Craig Carlson – District 1**

331 9<sup>th</sup> St E  
 Hector, MN 55342  
 Cell: (320) 522-3374  
[craig.carlson@renvillecountymn.gov](mailto:craig.carlson@renvillecountymn.gov)

**John Robinson – District 2**

70686 370<sup>th</sup> Street  
 Franklin, MN 55333  
 Phone: (320) 522-6622  
[john.robinson@renvillecountymn.gov](mailto:john.robinson@renvillecountymn.gov)

**Greg Mertens – District 3**

34522 830<sup>th</sup> Street  
 Olivia, MN 56277  
 Phone: (320) 522-4254  
[greg.mertens@renvillecountymn.gov](mailto:greg.mertens@renvillecountymn.gov)

**Greg Snow – District 4**

412 South 11th Street  
 Olivia, MN 56277  
 Phone: (218) 251-1640  
[greg.snow@renvillecountymn.gov](mailto:greg.snow@renvillecountymn.gov)

**David Hamre – District 5**

87709 150<sup>th</sup> Street  
 Sacred Heart, MN 56285  
 Phone: (320) 522-6493  
[david.hamre@renvillecountymn.gov](mailto:david.hamre@renvillecountymn.gov)

## MN State Legislators

**Andrew Lang**  
 Senator District 16  
 2205 Minnesota Senate Bldg.  
 St. Paul, MN 55155  
 651-296-4918  
[sen.andrew.lang@senate.mn](mailto:sen.andrew.lang@senate.mn)

**Scott Van Binsbergen**  
 Representative District 16A  
 2<sup>nd</sup> Floor, Centennial Office Building  
 St. Paul, MN 55155  
 320-226-0830  
[rep.Scott.VanBinsbergen@house.mn](mailto:rep.Scott.VanBinsbergen@house.mn)

## Congressional Delegation

**Michelle Fishbach**  
 U.S. Representative  
 1237 Longworth House Office Building  
 Washington, DC 20515  
 (202) 225-2165  
<https://fishbach.house.gov>

**Michelle Fishbach**  
 U.S. Representative  
 2211 1<sup>st</sup> Street  
 Suite 190  
 Willmar, MN 56201  
 (320) 403-6100

**Amy Klobuchar**  
 U.S. Senator  
 302 Hart Senate Office Building  
 Washington, DC 20510  
 (202) 224-3244  
[www.klobuchar.senate.gov](http://www.klobuchar.senate.gov)

**Amy Klobuchar**  
 U.S. Senator  
 1200 Washington Ave S., Rm 250  
 Minneapolis, MN 55415  
 (612) 727-5220

**Tina Smith**  
 U.S. Senator  
 309 Hart Senate Office Building  
 Washington, DC 20510  
 (202) 224-5641  
<https://www.smith.senate.gov>

**Tina Smith**  
 U.S. Senator  
 60 Plato Blvd East - Suite 220  
 St. Paul, MN 55107  
 (651) 221-1016